

# RQ REACH QUOTIENT



RQ for Reach Profile for YumYum Dairy October is **3.83**

# Contents

Summary .....2

    Trend .....2

    The way the Team tends to work:.....2

The Style of your Team .....3

Conversation Starters.....4

Opportunities .....4

    Contact Information .....5

    Important Note .....6

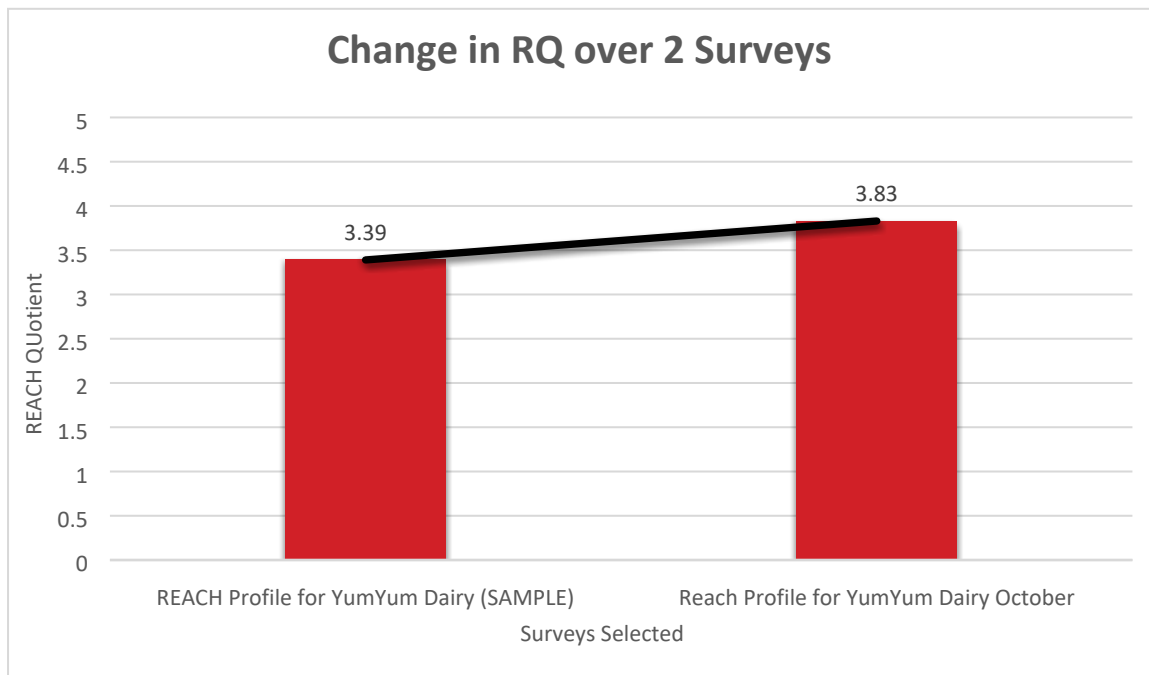
Growth in REACH Quotient (RQ) directly correlates to  
 Adaptability, improved Collaboration, Leadership and  
 Sales.

This report shows summary data about your team’s  
 growth in REACH Quotient over time, and behavioural  
 style.

## Summary

- The focus survey for this report is: **Reach Profile for YumYum Dairy October**
- Most of the **9** responses were in **January 2019**
- The average RQ for this survey was **3.83**

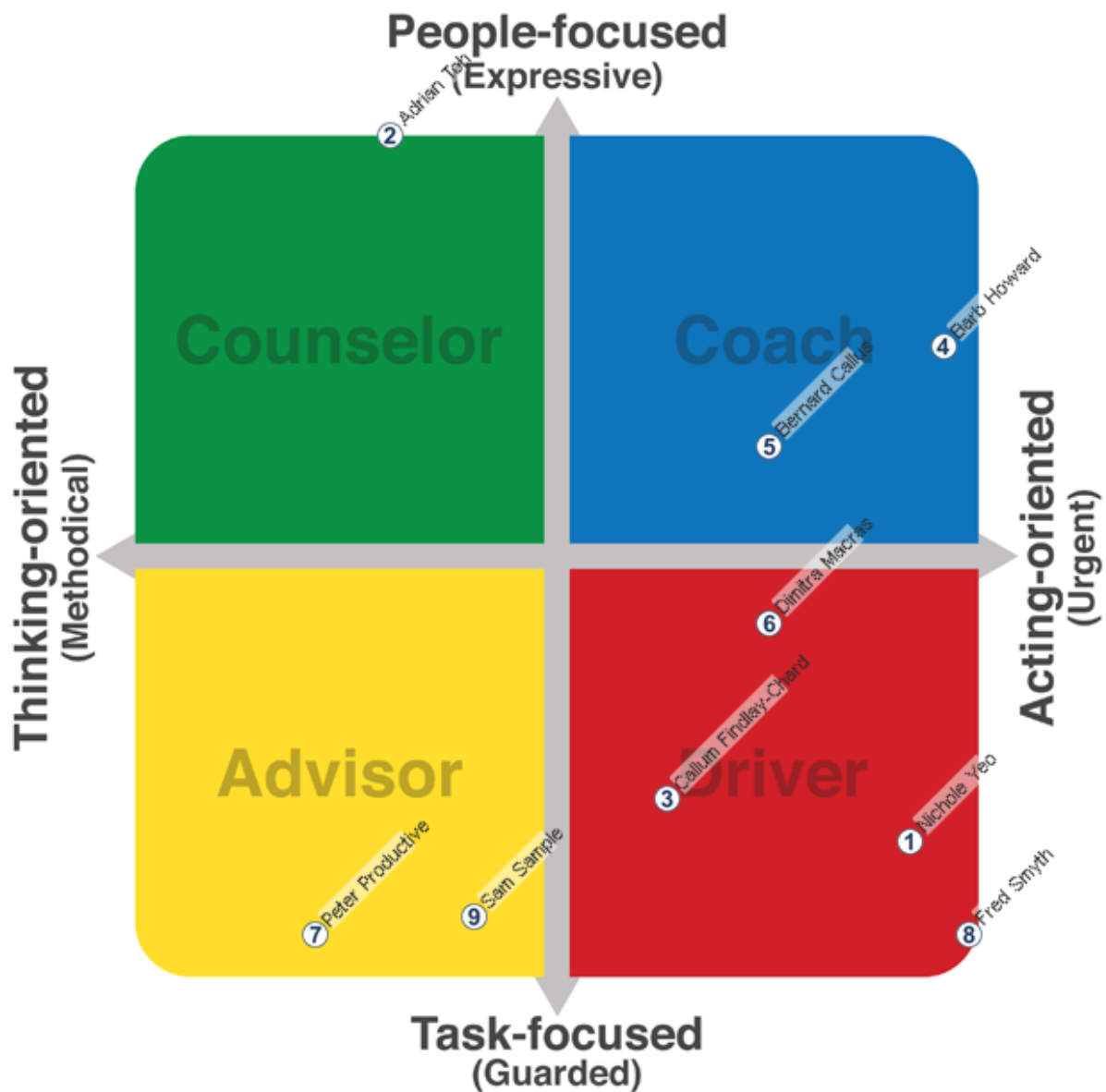
## Trend



## The way the Team tends to work:

- 33% tend to be more **methodical** (than urgent)
- 67% tend to be more **urgent** (than methodical)
- 67% tend to be more **task focussed** (than people focussed)
- 33% tend to be more **people focussed** (than task focussed)

## The Style of your Team



Of 9 the most common REACH Quadrants of people in the surveys selected

- 11% are within the Counselor Quadrant
- 22% are within the Coach Quadrant
- 44% are within the Driver Quadrant
- 22% are within the Advisor Quadrant

## Conversation Starters

- You can help people be their best and enjoy their work by focusing on their strengths or most natural tendencies. Knowing the team's strengths, is there an opportunity here to allocate tasks differently?
- Where does what you see in the culture and performance of your team align with what you see in this report?
- What benefits do you see from the current mix of styles and tendencies on the team?
- What benefits would you gain if you had a different mix of styles and tendencies on the team?

## Opportunities

- You have the training and coaching resources within the Ecosystem to grow RQ.
- The Training Needs Analysis (TNA) in the Ecosystem will guide you to the most impactful training course materials and coaching programs to help grow RQ.
- When you grow RQ you help people become more adaptable and aware. You won't change their personality, but you can help them be more adaptable and effective through new skills and awareness.
- REACH Partners are available to help with any areas you choose to outsource.
- Inside the REACH Ecosystem you have the recruitment tools to hire more of the same style person with additional clarity, or to adjust your hiring approach to current and future needs.

## Contact Information

For more information regarding the REACH suite of products and services available to help you develop and coach high performers, please contact your REACH Partner:



**The OrgDev Institute**

+61 490 036 610

[j.belchamber@orgdevinstitute.co](mailto:j.belchamber@orgdevinstitute.co)

<https://www.orgdevinstitute.co/>

## Important Note

The information contained herein describes certain behavioral preferences and tendencies derived from the participant's self-reporting. While such patterns of behavior tend to be consistent over time, these can change based on circumstances beyond the scope of what has been measured by this survey. Therefore, this information does not represent a comprehensive measure of psychological traits, nor does it claim to represent a prediction of future behavior. No part of this information is intended to convey a psychological, medical, or psychiatric evaluation, and in no way is this information intended to convey an evaluation of employability. This information is intended to provide insight that is useful in coaching, team-building, and other aspects of professional development and training. No employment decision should be made based, in whole or in part, on the results contained herein, and no indication of suitability for employment should be inferred or implied based on the REACH Profile.